

# GALDI



# ORIGINS



**1970** The first semi-automatic filling machine prototype for milk, is developed by **Galdino Candiotto** for the family dairy.



**1982-85** Registration of the company "**Galdi di Candiotto Galdino**", whose scope is the development and production of filling machines for liquid food products.



**2011-13-15** Galdi expands in **Russia, Morocco and USA** to cover the multi-faceted and challenging needs of its customers.



**2018** Galdi starts **Fill Good** and acquires **Artema Pack** in order to expand its range of services, now including packaging and food safety consulting and complete line engineering.



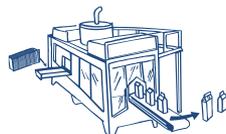
**TODAY** Rather than ordinary suppliers, we strive to be your partner and to build long-lasting and high-value partnerships. Working with you as a team, we share our experience and know-how to work out a **Total Solution based on your goals.**

# NUMBERS



TURNOVER 2023:

**29 MILLIONS €**



FILLERS IN THE WORLD:

**+800 GALDI MACHINES**



GROUP COMPANIES:

**SINCE 2018**

## FILL GOOD

PACKAGING, FOOD SAFETY  
AND INNOVATION ADVISORS

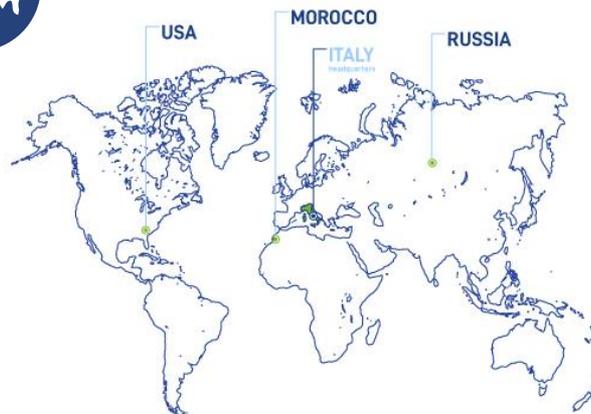


## ARTEMA PACK

SECONDARY PACKAGING  
SOLUTIONS



3 STRATEGIC BUSINESS UNITS:





**HEADS (128):** Italy (113) + Abroad (15)



**NEW EMPLOYEES IN 2023:** 14



**HOURS OF TRAINING:** 2120

#### QUALIFICATION:



- 72% INGEGNERIA
- 14% ECONOMIA
- 7% LINGUE / DISCIPLINE UMANISTICHE
- 7% ALTRI

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*In Galdi we believe in **pioneers and explorers**, in those who persevere with a smile and never give up. Galdi people keep shining, discovering and believing!*



# OUR CORE VALUES



**CUSTOMER AT THE CORE**



**FOSTERING INNOVATION**



**BEING PROACTIVE**



**A TEAM OF LEADERS**



**TOGETHER WE WIN**



**THIRST FOR KNOWLEDGE**



**CLEAR COMMUNICATION**



**PASSION FOR RESULTS**

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RELIABLE, COMPREHENSIVE, CUSTOM, ADDED-VALUE SOLUTIONS

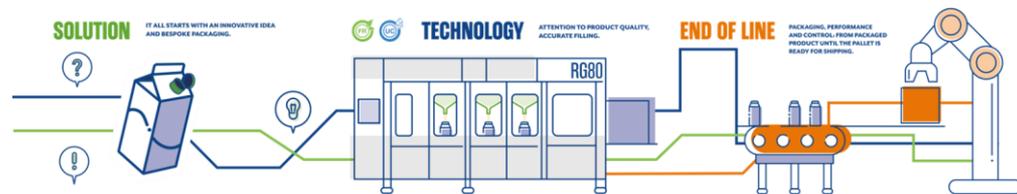
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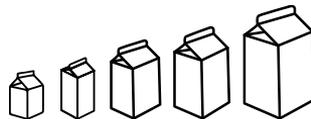
# FROM THE IDEA TO THE PRODUCT ON THE SHELF



WE SUPPORT OUR CUSTOMERS FROM THE PACKAGING IDEA TO THE PRODUCT ON THE SHELF, WITH THE RIGHT COMPETENCE IN PACKAGING DESIGN, MICROBIOLOGY AND FOOD SAFETY, ENGINEERING OF THE PACKAGING LINE AND PRODUCTION



# WHY CHOOSE THE GABLE TOP?



## RENEWABLE

Primary raw material from responsible resources (FSC)



## RECYCLABLE

100% recoverable for a fresh new life



## RESPONSIBLE

Lower CO<sub>2</sub> emissions and water footprint



## LOGISTICS FRIENDLY

It helps cutting transport costs (in&out) and warehouse occupied space



## SMART

Requires lower investments (line, resources, transportation)



## SAFE

The Gable Top ensures the food safety and protects the product



## READY TO GO

Easier and lighter to carry thanks to the space-saving design



## COOL

Offering an innovative packaging (or packaging-product combination) can lead to a competitive advantage



## RESEALABLE

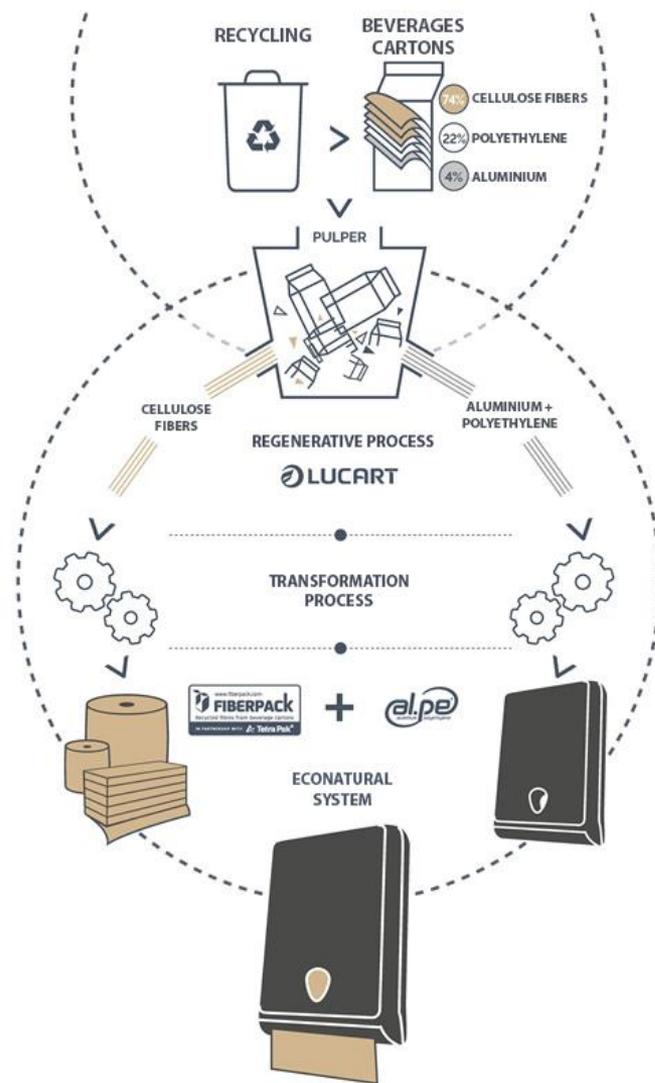
Easy to open, pour from and reseal, thanks to the cap



# A RECYCLABLE PACKAGING



<https://www.youtube.com/watch?v=dpc4k1iyicg>



# WHY CHOOSE A PAPER SECONDARY PACKAGING?



## RENEWABLE

Primary raw material from responsible resources (FSC)



## RECYCLABLE

100% recoverable for a fresh new life



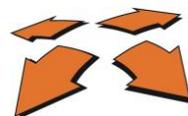
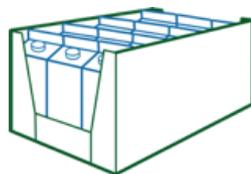
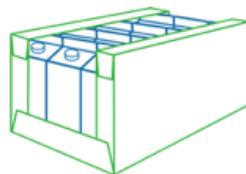
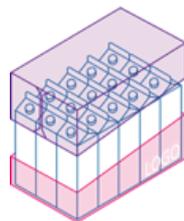
## RESOURCES FRIENDLY

It's made of less paper than other secondary packagings



## RECYCLED

It can be made of recycled materials



A GALDI COMPANY  
**ARTEMA PACK**  
packaging & automation



## READY FOR THE SHELF

The box can easily become a cardboard display



## FLEXIBLE

You can choose between lots of different configurations



## MARKETING FRIENDLY

Its surface it's perfect for marketing messages



## DISTRIBUTION FRIENDLY

It helps lowering distribution costs because it's a "one way" secondary packaging



## SAFE

It protects the product

# ECO DESIGN: LCA ASSESSMENT



## CARBON FOOTPRINT

to address the potential impacts on climate change



## WATER SCARCITY FOOTPRINT

to address the potential impacts related to the availability of water resources



# ECO DESIGN



The potential environmental impact of any Galdi machine can be calculated by comparing it to the consumption of 1000 cartons/h



**WE DESIGN OUR FILLING MACHINES TO REDUCE THEIR ENVIRONMENTAL IMPACT, USAGE COSTS AND CONSUMPTION**

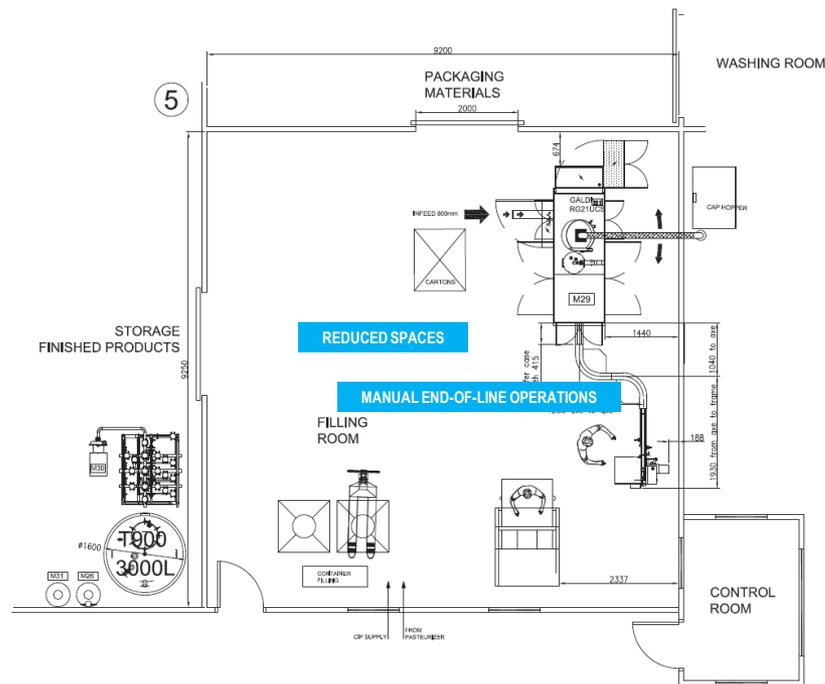
**WHATEVER LEVEL OF AUTOMATION YOU NEED, WE HAVE THE SOLUTION**

# SMALL AND VERY SMALL CAPACITY



## AUTOMATIC CONFIGURATIONS:

- RG21
- Conveyors
- Accumulation table or Pick and Place (American Box)



## EXAMPLE OF FACTORY LAYOUT

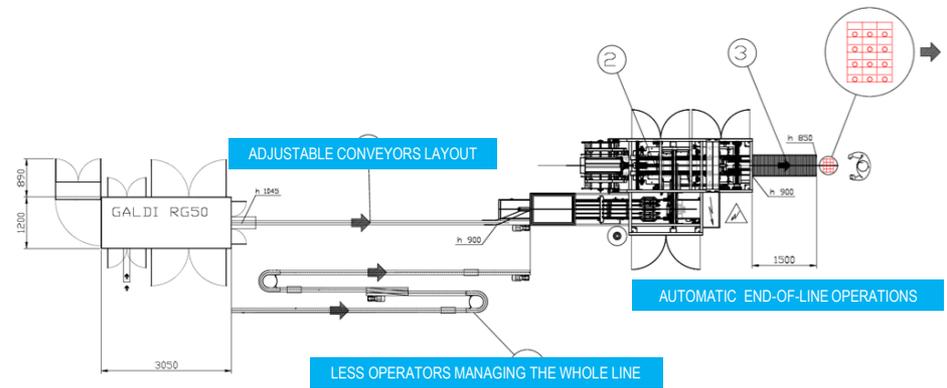
RG21 (UP TO 2000 CPH) + CONVEYORS + ACCUMULATION TABLE

# MEDIUM CAPACITY



## AUTOMATIC CONFIGURATIONS:

- RG50
- Conveyors
- Accumulation table
- RG80
- Conveyors
- Wrap Around



## EXAMPLE OF FACTORY LAYOUT

RG50 (UP TO 3000 CPH) + CONVEYORS + CARTON WRAP AROUND

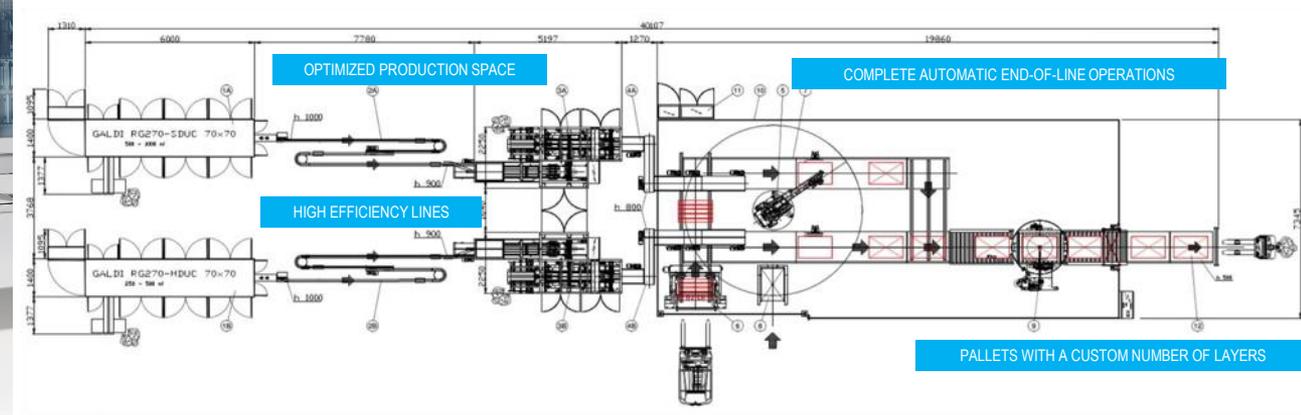


# HIGH CAPACITY



## AUTOMATIC CONFIGURATIONS:

- RG270
- Conveyors
- Wrap Around
- Palletizing system
  
- RG280
- Conveyors
- Wrap Around
- Palletizing system



## EXAMPLE OF FACTORY LAYOUT

RG270 X2 (UP TO 7000 CPH) + CONVEYORS X2  
+ CARTON WRAP AROUND X2 + PALLETIZING SYSTEM

 **HIGH CAPACITY**



# RG280

## Raising Standards



# **GALDI'S SERVICES AND CONSULTING**

# MYGALDI - DIGITAL SERVICES



AN EASY TO USE AND SMART TECHNOLOGY

## APP.GALDI.IT

*One, passwordless, way to get in*



MASH



THROUGH YOUR EYES



E-PORTAL



REAL-TIME MONITORING OF YOUR PRODUCTION LINE IN ONE CLICK



## MACHINE SYSTEM HEALTH

CONSTANTLY MONITORS THE FILLING MACHINE AND PROVIDES ALERTS AND DAILY REPORTS ON ITS PERFORMANCE AND OUTPUT VIA APP:

- Forecast production performance and minimize downtime (reducing urgent interventions)
- Predictive Maintenance and service optimization actions
- Optimizing production related decisions (i.e., the production scheduling)
- Machine Mechanical Efficiency (MME)

OF THE ACTIVE RG270 FILLERS ARE CONNECTED TO THE MASH!

Go to: [app.galdi.it](https://app.galdi.it)



[→ WHAT IS MASH?](#)  
[→ IT SECURITY](#)

# MYGALDI: THROUGH YOUR EYES



## TYE / THROUGH YOUR EYES

THE REMOTE VIDEO ASSISTANCE SERVICE, CUTTING DOWN MAINTENANCE COSTS AND TIMES:

- Remote assistance from our experts
- Live augmented reality with step-by-step instructions
- Real-time data



[→ WHAT IS THROUGH YOUR EYES?](#)



# MYGALDI: E-PORTAL



## SELECT:

- MACHINE
- COMPONENTS
- SPARE PARTS YOU NEED
- SHIPMENT PRIORITY

...it's that simple!



## E-PORTAL

### THE INTERACTIVE SPARE-PARTS ONLINE ORDERING PLATFORM:

- Purchase of spare parts
- Consultation of technical manuals and user manuals
- Real time display of warehouse availability with calculation of the lead time of the items that are not available
- Shipment priority selection



[→ WHAT IS E-PORTAL?](#)

75%

OF THE ORDERED ITEMS ARE AVAILABLE IN STOCK!

Go to: [app.galdi.it](https://app.galdi.it)

# GALDI'S HELP DESK GALDI: THE DIRECT LINE WITH OUR SUPPORT



Our Assistance and Troubleshooting experts are at your service to solve machines-related situations, to manage updates and upgrades or to help you identifying the correct spare-parts to order through our **E-portal**.

For more complex operations, we can support you with our remote assistance tool, **Through Your Eyes**.



# CUSTOMIZED MAINTENANCE SERVICE AND CONTRACTS



## CUSTOMISED MAINTENANCE CONTRACTS:

- **FREE2SERVICE:** All-inclusive
- **SMART:** You can order spare parts by yourself
- **EXTENDED PLUS:** All-inclusive + 12-months warranty extension
- **ONCE OVER:** machine check-up for both new and already installed machines

BASED ON THE CONCEPT OF THE **PREVENTIVE MAINTENANCE**, OUR CONTRACT OFFERS:

- High machine performances
- Reduced errors in day-to-day operations
- Reduced equipment downtime
- Reduced overtime costs
- More economical deployment of maintenance workers thanks to scheduled activities instead of crash-connected activities

# CUSTOMIZED ON-SITE TRAINING SERVICE

TO DIFFERENT OPERATORS CORRESPOND DIFFERENT MACHINE PERFORMANCES, especially in terms of **MTBF (Mean Time Between Failure)** and **MTTR (Mean Time To Repair)**.

We offer a customized on-site training service through a personal trainer who will work side by side with your operators or your servicing staff.

## TRAINING FOR NEW / EXPERIENCED OPERATORS

From the set-up of production, cleaning operations and packaging checks, to expanding one's technical skills or expertise on a specific topic (i.e. hygiene and safety standards or the management of new products).

## TRAINING FOR SERVICING STAFF

A specialized technical training meant to optimize troubleshooting, minimize machine downtimes and detect anomalies. To ensure steady performances over time.



# CONSULTANCY SERVICES: YOUR GO-TO PARTNER



## GABLE TOP SOLUTIONS

We offer consultancy on the best possible packaging choice, based on your idea, product, market and needs.



## PROCESS LINES OPTIMIZATION

We can examine your whole process line and suggest any improvements in terms of operations, equipment and processes, in order to gain significant advantages in terms of waste reduction, improved performances and enhanced productivity.



## LAYOUT AND ENGINEERING

Our expert engineers will guide throughout the process, identifying the most suitable solutions for your needs. A unique and reliable supplier taking care of everything your complete line needs.



## TRAINING

We offer a customized on-site training service through a personal trainer who will work side by side with your operators or servicing staff.



## UPDATES AND UPGRADES

We suggest the right updates and upgrades required to meet specific production needs, ensure a longer lifecycle or restore/increase performances. Easy viewing of all the available upgrades for your machines.



# COMPLETE LINES: CASE STUDIES



**WHERE:**  
Burkina Faso

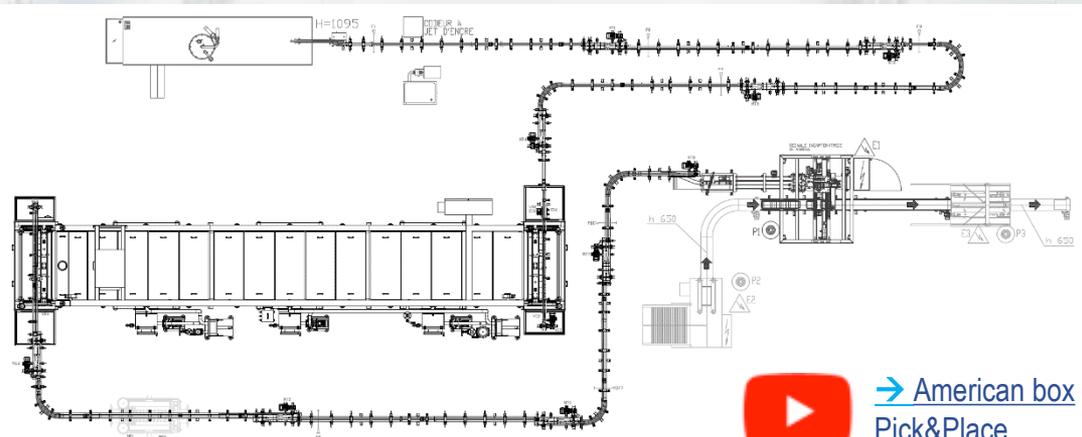


**CUSTOMER'S NEEDS:**

- Ambient distribution;
- Increasing of production capacity;
- Integration with pre-existing structures and reduced production space.

**PRODUCT:**

Fruit juice



 [→ American box Pick&Place](#)

**GALDI COMPLETE LINE WITH A CAPACITY UP TO 5600 CPH FOR THE HOT FILLING OF FRUIT JUICE FROM CONCENTRATE, INCLUDING:**

**GALDI RG250-HF + COOLING TUNNEL + ARTEMA PACK PICK & PLACE**



**WHERE:**

Burkina Faso

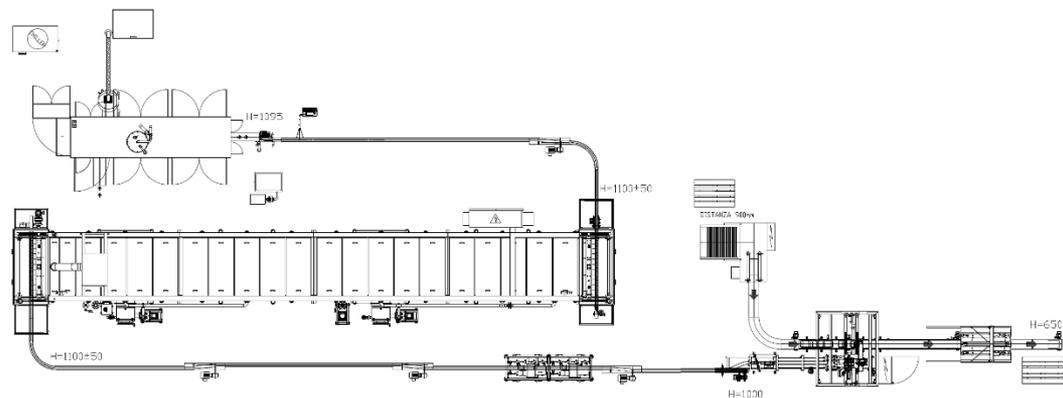
**CUSTOMER'S NEEDS:**

- Starting a new business with an innovative packaging (in response to a competitor's move);
- Ambient distribution;
- Local consumables supply-chain characteristics influencing the secondary packaging choice;
- User-friendly technology;
- Decrease manual operations necessary to change format.



**PRODUCT:**

Fruit juice



GALDI COMPLETE LINE WITH A CAPACITY UP TO 5600 CPH FOR THE HOT FILLING OF FRUIT JUICE FROM CONCENTRATE, INCLUDING:

**GALDI RG250-HF + COOLING TUNNEL + ARTEMA PACK PICK & PLACE**



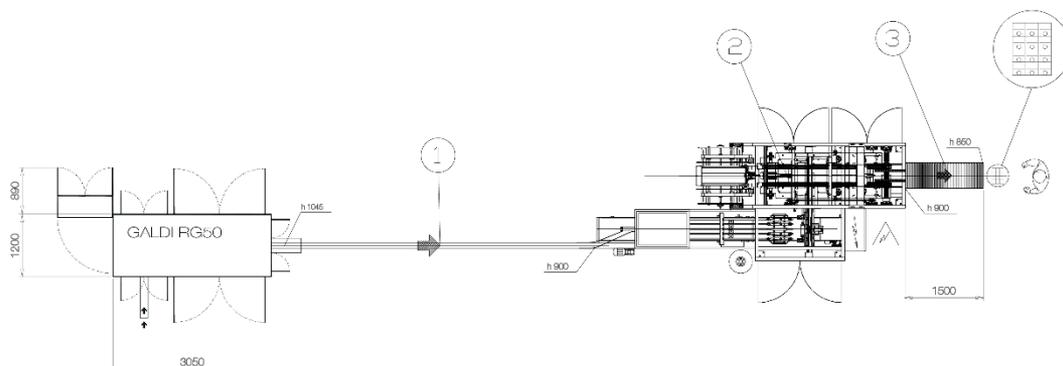
**WHERE:**  
Camerun



**CUSTOMER'S NEEDS:**

- Ambient distribution;
- Entering into a lower market segment;
- Responding to a competitor's moves, minimizing the initial investment;
- Minimizing the secondary packaging costs.

**PRODUCT:**  
Wine



GALDI COMPLETE LINE WITH A CAPACITY UP TO 2800 CPH FOR THE WARM FILLING OF WINE, INCLUDING:

**GALDI RG50-WF (READY FOR FUTURE PRODUCTION OF HOT FILLING FRUIT JUICE FROM CONCENTRATE) + ARTEMA PACK CARTON WRAP AROUND**



**WHERE:**  
France

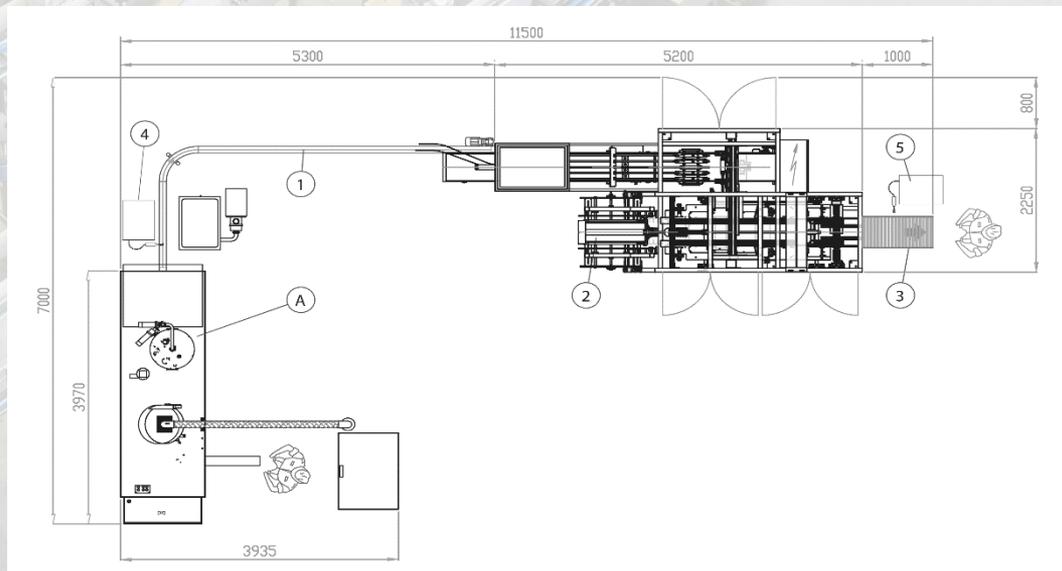


**CUSTOMER'S NEEDS:**

- Market differentiation thanks to innovative packaging-product combination;
- Cold distribution;
- Possibility to chose between 2 different secondary packagings (full case closed box and flat top tray);
- Sustainable packaging (both primary and secondary);
- Compact production line;
- Short delivery time.

**PRODUCT:**

Pasteurized liquid egg



GALDI COMPLETE LINE WITH A CAPACITY UP TO 2800 CPH FOR LIQUID EGG, INCLUDING:

**GALDI RG50-SFUC EGG + CONVEYORS + ARTEMA PACK CARTON WRAP AROUND**



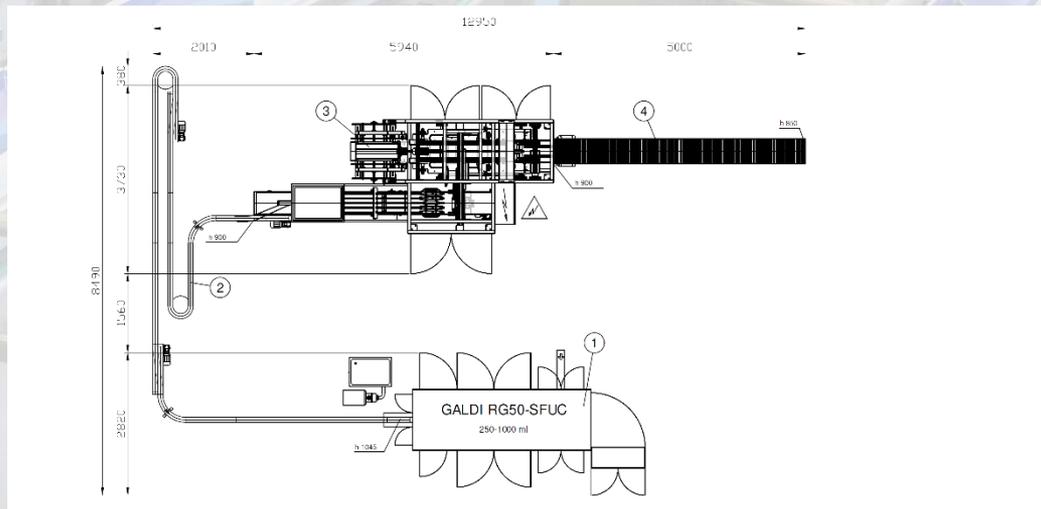
**WHERE:**  
Egypt



**CUSTOMER'S NEEDS:**

- One supplier for the whole line layout;
- Innovative product-packaging combination.

**PRODUCT:**  
Feta cheese



GALDI COMPLETE LINE WITH A CAPACITY UP TO 2800 CPH FOR THE WARM FILLING OF FETA CHEESE, INCLUDING:

**GALDI RG50-SFUC + CONVEYORS + ARTEMA PACK CARTON WRAP AROUND**



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